

WolfieONE

Our Networked Enterprise

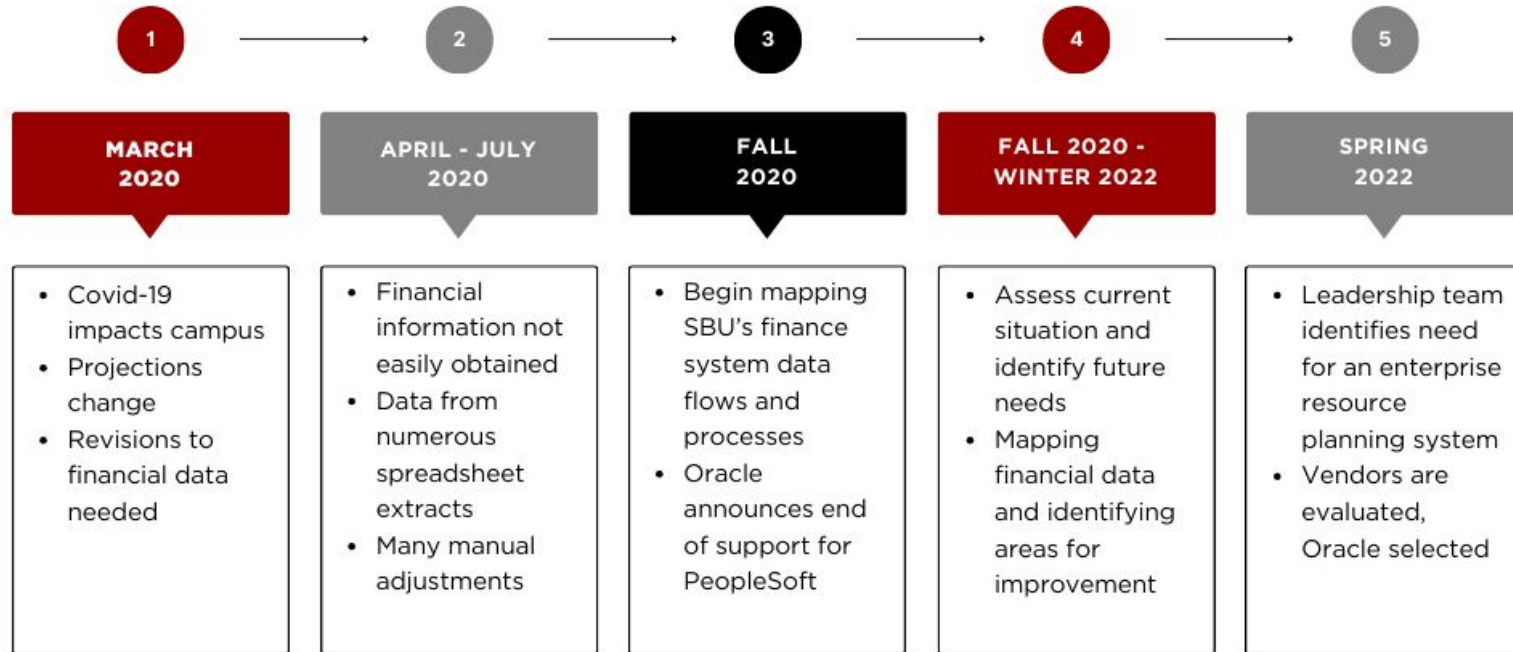
Stony Brook University's anticipated implementation
of an Enterprise Resource Planning software

Welcome

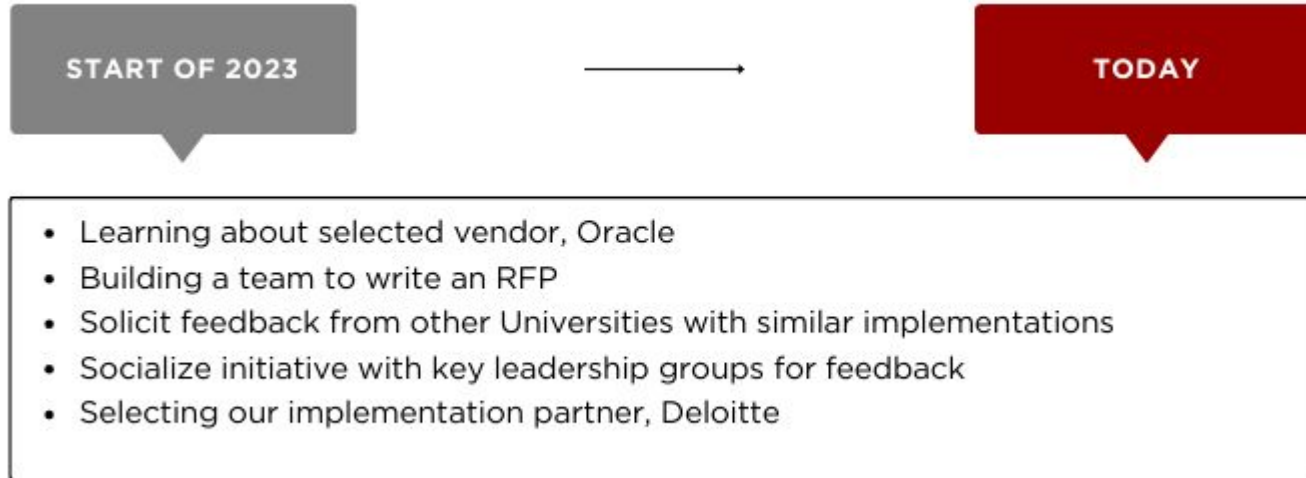
- Exciting time for the University
- Supporting our financial, budget, HR and business operations
- Strategic transformation effort
- What we're after
- What WolfieONE means



History: Identifying the Need



History: What Was Next



Additional Needs Emerge



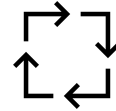
Legacy systems no longer meet current and anticipated future needs



Reporting tools and capabilities do not meet user needs efficiently



Establish consistency in our accounting and financial structures and practices



Simplify and standardize business processes

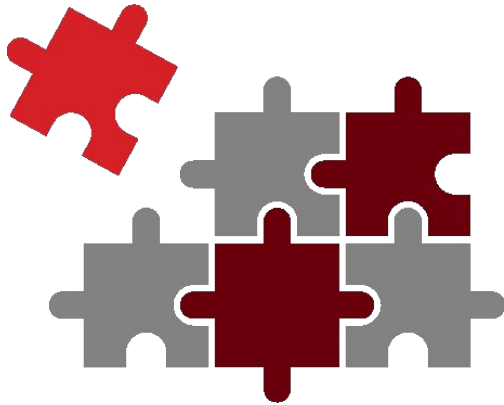


Transition away from PeopleSoft where applicable



Adding a change management framework to equip and support stakeholders through transitions

Proposed Solution



- Design and implement an Enterprise Resource Planning (ERP) ecosystem at SBU, supported by Oracle
- The new, cloud-based software will replace some systems but will also integrate with more recently implemented existing systems such as Concur and UKG
- Modules to be implemented (and our functional leaders supporting each module):
 - Enterprise Data Management (EDM)
 - Enterprise Performance Management (EPM)
 - Finance
 - Human Capital Management (HCM)
- Role of IT
- Role of Change Management
- Stony Brook Medicine support and impacts

Our aim



- Migrate enterprise data from numerous legacy systems into a single, cloud-based software application that will support operational, financial and reporting needs
- Continue to support SBU's transition to an All Funds budget model
- Adopt a new structure to categorize all financial transactions (Chart of Accounts) to provide better financial controls, interoperability, transparency, and meaningful reporting
- Enable more accurate analysis of financial positioning, predictive modeling, and forecasting for future strategic priorities
- Identify inconsistent, non-standardized processes and drive alignment, or redesign, of SBU's financial and business practices to be more modern and standardized

What the future looks like



What the future looks like

BETTER SUPPORT

WolfieONE will provide better support for our University areas (payroll, procurement, Provost, enrollment, etc.) through accurate, real-time data and information

HR IMPROVEMENTS

Save our staff time/energy and allow them to have a greater focus on strategic HR services that can make a genuine difference in institutional effectiveness and performance

FACULTY RECRUITMENT

Automation will allow us to streamline HR processes and reduce the time to complete many of the steps involved in hiring a new faculty member

Let's Get Started

- The team that's up first
- We're all in this together
- We are supported
- Building the timeline
- Thank you to our Executive Sponsors who are here with us today.



Exec Sponsors

<p>Carl Lejuez Provost and Executive Vice President</p>	<p>Judith B. Greiman Chief Deputy to the President Senior Vice President for Government & Community Relations</p>	<p>Carol Gomes Chief Executive Officer, Chief Operating Officer Stony Brook University Hospital</p>
<p>Dr. T. Simeon Ananou CIO Vice President of DoIT</p>	<p>Dennis Gallagher CTO Medical Information System</p>	<p>Jed Shivers Senior Vice President for Finance & Administration</p>

Let's Get Started

- We've got two great partners that will be here to help us along the way
- Questions for the team so far?



Welcome to the Oracle Higher Ed Cloud Family

Andrew Powell

Area Vice President Higher Education

(R1 Research Institutions)

Sample Oracle Higher Educations Cloud Customers

Selective R1 universities	Public institutions & systems	Private institutions	HBCU's	Community colleges
  	 	 		
  	 	 		
  	 	 		
  	 	 		
 				

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Oracle roles invested in our customers' success

ENGAGE

LAUNCH

BENEFIT

SUCCEED

CUSTOMER SUCCESS

- Establish success plan
- Ensure implementation success
- Drive time to first value

EXPERIENCED PROFESSIONALS DRIVING USER ADOPTION
TO MAXIMIZE THE VALUE OF YOUR INVESTMENT

SUPPORT

- High-touch implementation support
- Holistic incident management
- Modern digital support experience

PROACTIVE & DATA-DRIVEN ENGAGEMENT
THROUGHOUT THE ENTIRE CUSTOMER LIFECYCLE

Executive Sponsor

Ongoing success of SaaS project by establishing key Executive Relationships

Account Team

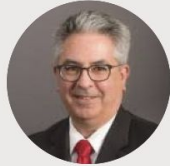
- Knowledge transfer
- KPI alignment

- Ongoing Account management
- Portfolio Engagement
- Trusted Advisor

- Expansion discussions
- Business alignment



Sample Current Executives Sponsorships



University of Maine System
David Demers, CIO

Implementing Cloud ERP, HCM and EPM.
Reimplementation of PeopleSoft
Campus Solutions



**University of Maryland
Baltimore**

Dr. Dawn Rhodes, CFO
Dr Peter Murray, CIO
Live on Cloud ERP and EPM,
Implementing Cloud HCM



Rice University

Christine Williams, Chief Digital
Transformation Officer and AVP,
Enterprise Systems, OIT
Live on Cloud ERP, HCM and EPM



Stanford University
Neil Hamilton, Director of
Budget Management

Implementing Cloud EPM and Cloud
HCM



University of Minnesota

Bernie Gulachek, Vice
President for Information
Technology and CIO

Current PeopleSoft and Campus
Solutions institution



Butler University

Bruce Arick, Chief Financial
Officer
Implementing Cloud ERP, HCM and EPM;
Live on Student Financial Planning (SFP)



Investments for good

Our commitment to
the world beyond
applications

Oracle Women in Leadership

Supports women in
tech in 113
communities globally

Oracle Research

Funding and support
for scientific researchers
in all disciplines—300K
in the last three months

Oracle University

Free training and
certification at 1,000s
of universities

Supporting D&I

Recognized by 7
organizations like
Forbes, Human
Rights Campaign,
and Linked In

Internships Externships

Providing real life
experience to
empower students

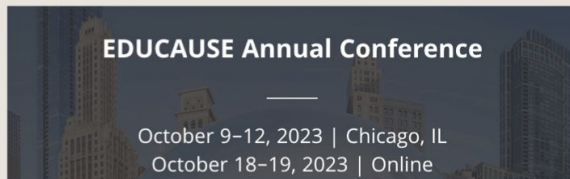
Defining the Future of Tech

AI/ML innovation
across applications for
better security, results



Upcoming Events

Oracle and Customer Upcoming Events



EDUCAUSE Annual Conference

October 9–12, 2023 | Chicago, IL
October 18–19, 2023 | Online

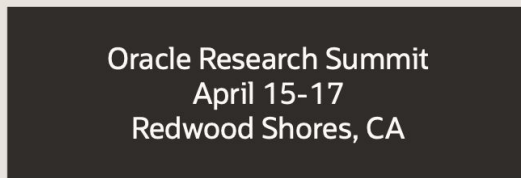


CUPA-HR
Annual Conference and Expo
October 1-3, 2023 | New Orleans



UC San Diego
INTEGRATED PROCURE-TO-PAY SOLUTIONS

Join us for an inaugural Oracle P2P Collaboration Forum for higher education institutions, a grassroots, client led event hosted in La Jolla, CA at the UC San Diego campus on November 2-3, 2023.



Oracle Research Summit
April 15-17
Redwood Shores, CA

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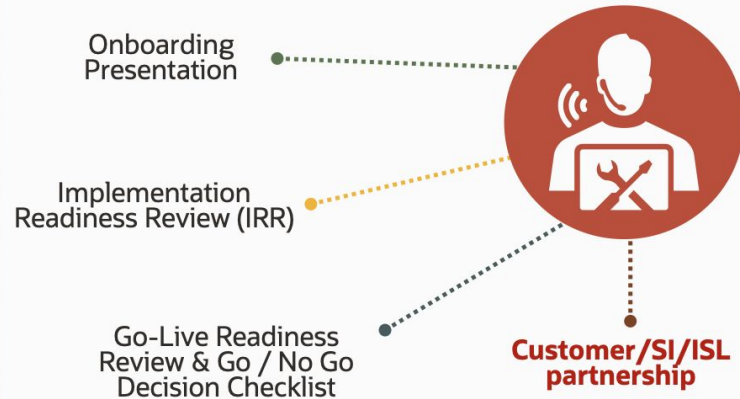
Customer Success Manager (CSM)

Our CSM guides you through your **Onboarding** and **Implementation** phases

- Ensures alignment with your key business needs, key processes, and goals
- Educates your team on Cloud Processes, policies, and best practices
- Reviews project artifacts to evaluate risk and ensure governance best practices
- Attends weekly PMO and Executive Steering Committee meetings
- Collaborates with and engages Oracle Stakeholders – Development, Support, Operations, Product Management

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Customer Success Manager



Our CSMs work with our customers, system implementation partners and Implementation Support Leads to ensure customer success

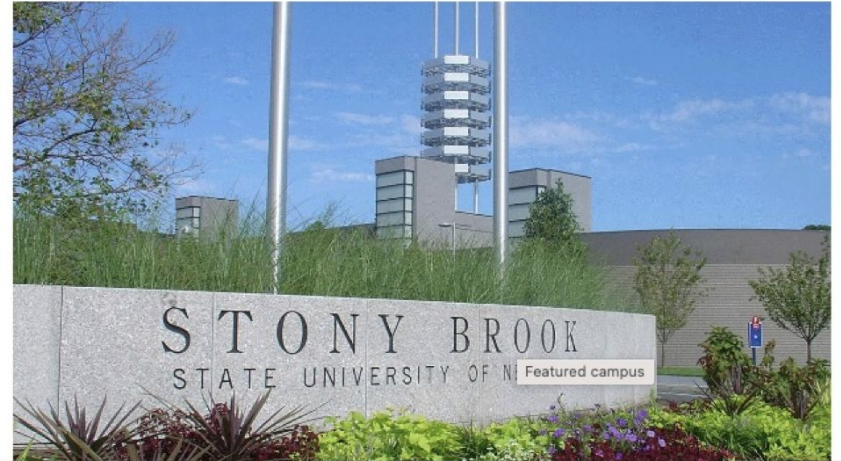


Thank YOU!

Designed for Change. Built for You.

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Stony Brook ranked #1 among public universities in New York, #26 among public universities in the U.S. and #58 nationally in 2024 Best Colleges



Deloitte: Leading Transformation Partner for Higher Education

- **Organizational Transformation**
Business transformation is what we do. We know that this is more than an IT implementation; it is a business transformation. This is where Deloitte excels - at the intersection of business and technology.
- **Higher Education Industry Experience**
Deloitte is the leading consulting firm in the higher education sector, including community college systems, regional public and private universities, national land-grant, and research-intensive universities.
- **Higher Education Industry Advisory Board**
We propose to include SBU in an Industry Advisory Board, with members from peer institutions, who will share their lessons learned and leading practices.

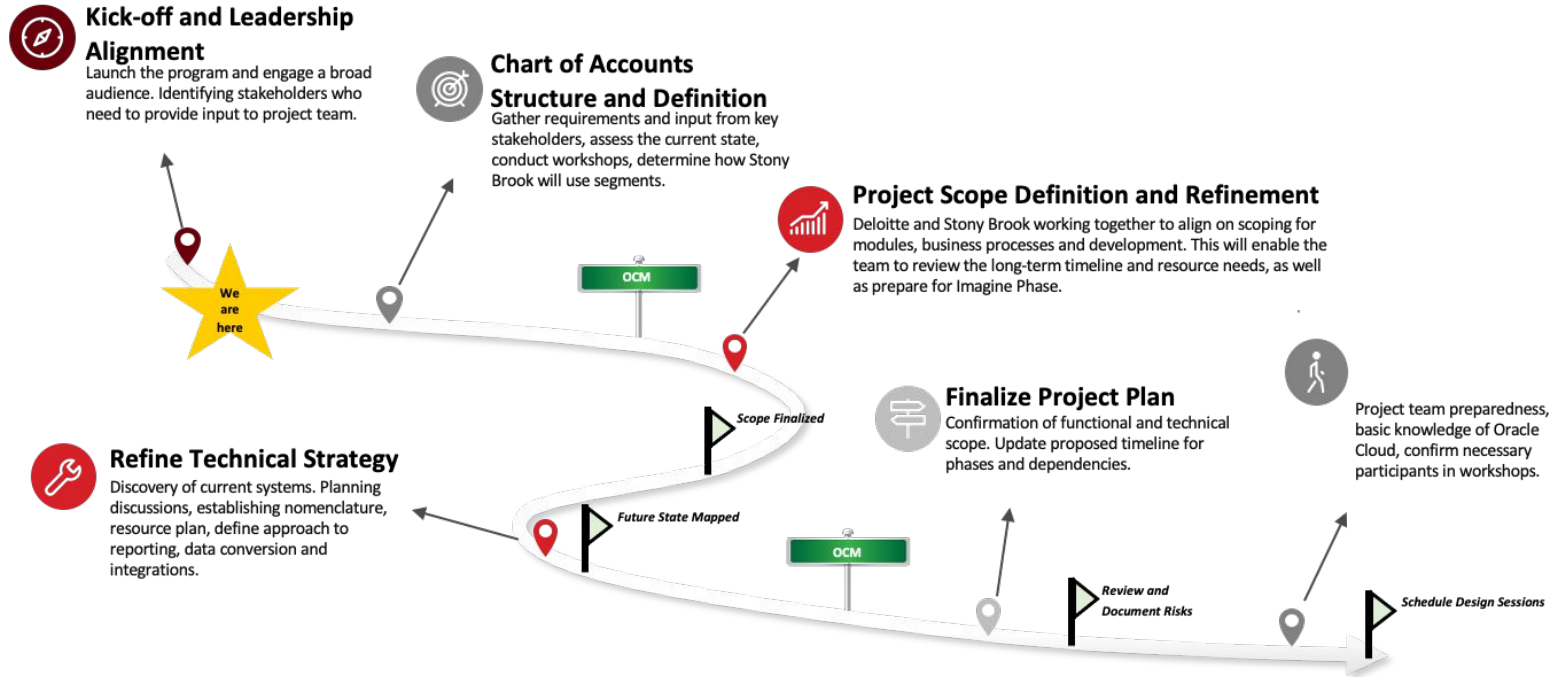
Deloitte and Stony Brook

- **Our Team**
The team of professionals we have assembled to serve SB have experience implementing the Oracle Cloud modules in scope for this project on prior implementations in higher education.
- **Deloitte Higher Education Experience**
We are proud of our success implementing Oracle Cloud applications at institutions similar to SB. The needs of large, public research universities different from other institutions. We understand that.
- **Oracle Partnership**
Deloitte is Oracle's number one business partner, and we are number one in the world when it comes to the number of Oracle implementations we have managed. We have skills and experience in all Oracle modules in scope for this implementation.

Deloitte and Oracle



2023 Roadmap (prepare phase)



Enterprise Project Management Office

- WolfieONE project groups
- How we will engage with each group
- <https://it.stonybrook.edu/projects/dashboard>

Thank You

Launch of stonybrook.edu/wolfieONE on Friday where updates and additional information (including this presentation) can be found