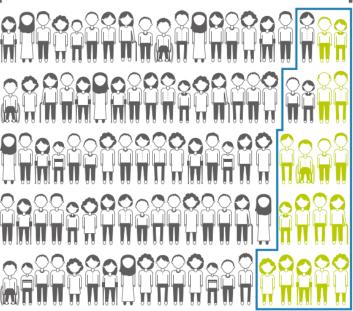


THIS MORNING

- Breaking down the diagnostic & service silos and why
- Funding based on the person
- New residential approaches
- Some suggestions for Advocacy





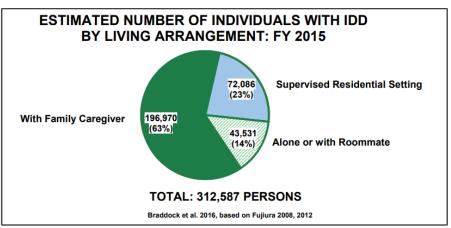
20% 1.49 million people with IDD were known to or served by state IDD agencies

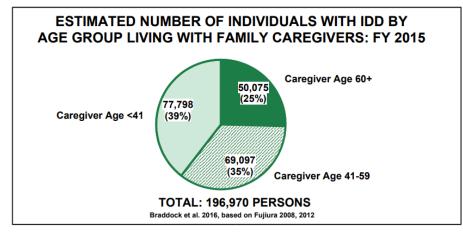
17% 1.23 million people with IDD received long-term supports or services through state IDD agencies

2.26% of 15MM = 339,000, OPWDD serves 126,000

https://risp.umn.edu/sites/risp.umn.edu/files/2018-08/RISP2016 WEB.pdf

NEW YORK



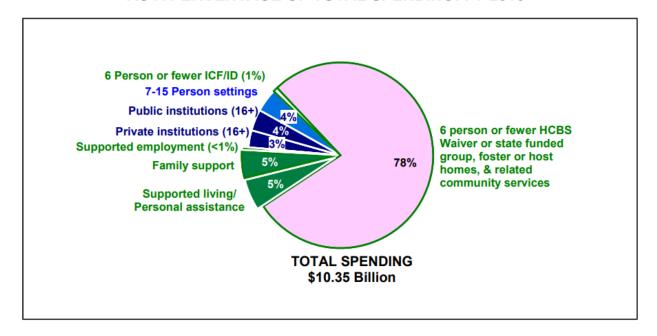


http://stateofthestates.org/documents/NewYork.pdf

RESIDENTIAL SPENDING

NEW YORK

SUPPORTED LIVING, FAMILY SUPPORT, AND SUPPORTED EMPLOYMENT AS A PERCENTAGE OF TOTAL SPENDING: FY 2015



REACHING EVERYONE

"OPWDD Expansion of Existing Rental Services Program are showing major savings on average. (MRT Final cost report 1)"

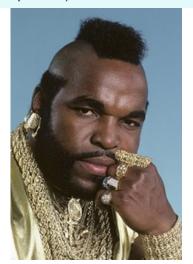
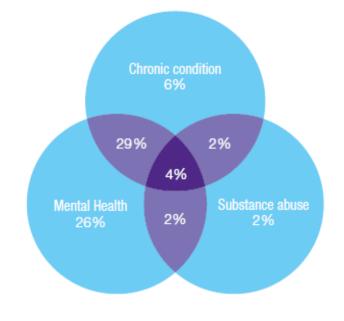


Figure 16. Overlap Between Types of Chronic Conditions among Office for Persons with Developmental Disabilities Expansion Program Enrollees





2016 AHAR

EXHIBIT 7.9: Disability Status Adults Living in PSH, 2010-2016 (in %)

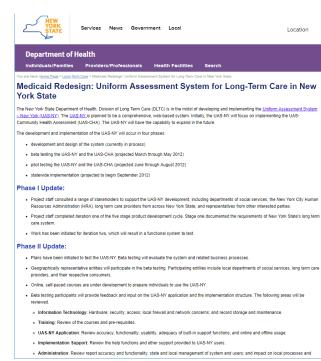
Disability Type	2010	2015	2016
Any Type of Disability	78.8	82.3	86.6
Dual Diagnosis	17.3	25.3	28.8
Mental Health	24.2	32.5	36.7
Substance Abuse	11.9	8.4	9.8
Physical Disability	13.2	23.5	26.6
HIV/AIDS	6.4	6.7	7.7
Developmental Disability	3.3	5.6	6.2

CURRENT SYSTEMS ARE NOT SUSTAINABLE

- It is too expensive, and the Feds want their money's worth.
- Affordable Care Act requires Person Centered Planning
- It is too Segregated. CMS wants smaller settings and the DOJ is (was?) applying Olmstead more aggressively
- Capacity is finite, but we are only serving 50% of the likely population, and there will be more.
- A model founded on cheap unskilled labor and high turnover does not create a career path or satisfactory support.
- Federal Policy is directed at Money Follows the Person
- Best practice and research advise smaller settings
- People don't want to live this way

A FUNCTIONAL APPROACH TO SERVICES & BUDGETS

- CMS requires a functionally based assessment system
- We are beginning to use it
- It is essential to managed care
- It is essential if we are to direct people to the most appropriate services or supports.



Acting Commissioner, OPWDD

Draft Transition Plan for Home and Community-Based Services (HCBS), Health Home Care Management for Individuals with Intellectual and/or Developmental Disabilities (I/DD), and the Development of Specialized Managed Care



- 2021: Downstate mandatory enrollment will proceed in a region when the State confirms that there is choice of plans in a community that can support the needs of individuals with I/DD and promoting a Value Based Payment (VBP) methodology that furthers the transformation outcome of the Commissioner's Transformation Panel
- 2023: I/DD residential services become a part of the capitation rate for Downstate I/DD Specialized Managed Care Plans and Mainstream Managed Care Plans. I/DD Targeted HCBS move to some form of risk basis within I/DD Specialized Managed Care Plans and Mainstream Managed Care Plans

NYAII 2018 F



- We are not meeting the need now
- The need will grow
- Managed care financial imperatives are implacable
- Within 5 years Market based Managed Care will provide residential services
 - They might also be more equitable
- What do we need to think about to be prepared?

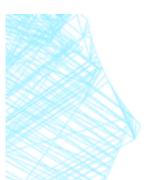




1. UNDERSTAND HOW TO MAXIMIZE A PERSON'S INCOME

- E.g. Paid Time off not included in Substantial Gainful Activity (SGA)
- Plan for Achieving Self Support (PASS)
- Impairment Related Work Expense
- Special Conditions
- Subsidies
- Earned Income Tax Credit
- Maximize Family Childhood Disability Benefit





PARENTS! – THE POWER OF CHILDHOOD DISABILITY BENEFIT

Delaying can boost monthly payments compared to claiming early



Anyone know another benefit of CDB?



sensitive to, and would change with, the discount rate and life expectancy assumptions.

\$849 *50% = \$425 \$849* 75% = \$637 x 40 yrs =\$305,760 \$3,680 * 50 % =\$1,840 \$3,680 *75% =\$2,760 x40 yrs =\$1,324,800

For a person where Disability occurred before Age 22 What is the difference between a parent taking the minimum Social Security at age 62 and one taking the maximum at age 70? \$849* a month vs. \$3,680

https://www.fidelity.com/viewpoints/retirement/social-security-at-62

POWER OF CHILDHOOD DISABILITY BENEFIT (II)

In the Matter of Mary O., Fair Hearing Decision No. 3945750N (February 25, 2004)

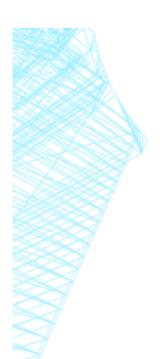
- Soooo what Happens?
- Kicked off SSI?
 - Effect?
- Medicaid Eligibility?
- First Person trust?
- Congregate Care?

Community Medicaid (Non-MAGI)*

When a person with a disability places their excess or surplus monthly income (also called a spend-down) into an SNT, the local Medicaid program must adjust the person's Medicaid budget to eliminate their spend-down for Community Medicaid. This has been true in NY State since February 25, 2004, when the State Department of Health issued a fair hearing decision allowing use of the NYSARC trust to eliminate the spend-down of income.

The decision relies on an old amended directive of the State Department of Health – a letter dated September 23, 1997 that amends directive 96-ADM-8, titled "OBRA '93 Provisions on Transfers and Trusts." The 1997 letter states: "While most exception trusts are created using the individual's resources, some may be created using the individual's income, either solely or in conjunction with resources. Income diverted directly to a trust or income received by an individual and then placed into a trust is not counted as income to the individual for Medicaid eligibility purposes."

Modified Adjusted Gross Income (MAGI)



2. UNDERSTAND HOW TO PRESERVE SAVINGS

- Earned Income Disregard
- Individual Development Accounts and Matched Savings
- First Person Supplemental Needs Trust
- Third Party Supplemental Needs Trust
- ABLE Accounts



THE BENEFIT ADVISER

HOME PROJECTS ONLINE LEARNING CONSULTATION

RESEARCH

EVENTS

PEOPLE

ONLINE LEARNING

The Yang-Tan Institute offers online courses on disability and employment support practices critical to supporting people with disabilities in the workplace.



"Online learning provides an affordable, convenient, and learner-friendly environment for today's busy professional."

Ray Cebula

There are two types of Benefit Adviser

IYAII 2018

3. UNDERSTAND NEW HOUSING OPTIONS

- Affordable Housing;
- "A family with one full-time worker earning the minimum wage cannot afford the local fair-market rent for a two-bedroom apartment anywhere in the United States."
- Supported Housing Section 8, Individual Supports and Services,
- Supportive Housing. "Housing plus support"







4. UNDERSTAND NEW MODELS OF OWNERSHIP. E.G.HOYO

Upside

- Ownership & control
- Low Cost Long term financing
- Community involvement
- Potential Equity



OPWDD Home of Your Own (HOYO) Loan Program for Homeownership

Program Guide & Basic Facts

Downside

- No Maintenance funds
- Downside risk
- Liquidity
- Exit strategy
- Succession for Guardians or Advocates
- Medicaid Lien



Upside

- Ownership control
- Autonomy
- Stable mortgage
- Assured residence



Downside

- Maintenance
- Downside risk
- Liquidity
- Exit strategy
- Governance & Functions
- Succession

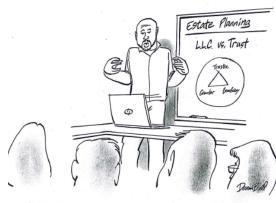
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VYAII 2018 FI Conferer

ENTITY OWNS

Upside

- Control
- Continuity
- Funding options, equity, or loan
- Liquidity
- LIMITED LIABILITY
- Tax advantages



"Before I get started, who here knows the difference between an L.L.C., your ass, and a hole in the ground?"

Downside

- Corporate Tax filing
- Board maintenance
- Scalability



GOOD NEWS

- In some parts of the State more non-certified housing is happening than certified
- This is the best time in generations to create affordable and supportive housing in New York
- OPWDD is actively engaged in creating this housing

ADVOCACY- MY TOP TEN

- 1. Individualize budgets in Certified settings
- 2. Address the myth that Certification is the only safe option
- 3. Address the ISS inadequacy
- 4. Create a "Comfort Letter" for Lenders & Landlords
- 5. Provide Housing Navigation
- 6. Increase options for people staying at home
- 7. Increase access to Assistive Technology
- 8. Get rid of the 15 minute increment.
- 9. Encourage ABLE accounts
- 10. Make transportation more flexible



HOUSING NAVIGATION

- What is Housing Navigation?
- Housing Navigation as a Waiver Service.



Housing Navigation Services

"Housing Navigator service could be a reimbursable service under the following parameters:

1. Self- Directing:

"People who are self-directing their services with Budget Authority may elect to use up to \$3,000 in 100% state funding for items that are not Medicaid-fundable. This budget category is called "Other Than Personal Services" or OTPS. Housing Navigation ("HN") services; housing access start-up services, development of an individual housing action plan and or implementation of the housing action plan are eligible to be funded through OTPS for people with Self-Direction budgets.

Where HN services could also be delivered by a Broker or Community Habilitation (CH) staff as part of their responsibilities for those services, those Brokers or CH staff may not separately charge for HN services through OTPS. To summarize; HN services can be provided by the Broker or the CH staff, if qualified, or be paid separately as OTPS. The Broker or CH staff may not separately charge a person they provide HN services to through OTPS."

2. Support Broker:

If you are a Support Broker, and HN is part of someone's plan, you can bill for HN work performed at the Support Broker rate. Housing navigation work is typically work that could be completed within the broker role. Brokers could do housing related tasks and be reimbursed through an SD plan. The billing would be for the broker service – the tasks completed would be housing related.

3. Community Habilitation Services:

If an individual is receiving Community Habilitation (CH), and the ISP includes Housing as a goal and Housing Navigation (HN) as a way to get to it you can pay for that time with Comm. Hab. If direct, then it must be in person and focused on a specific ISP goal. If Indirect then it must also align with the goals. The methodology for covering the indirect cost would vary based on whether the CH staff support is through agency supported/purchased or through self-hired staffing. The provider or FI would need to manage the indirect elements of the service depending on the method used. Again, the service provided is CH not HN the CH service needs to relate back to a valued outcome and activity under the service to meet that outcome."

*Housing Navigators- professionals that have expertise in the development and implementation of an individual housing action plan.

NVALL 2019 EL Cappaga

CONTACT INFORMATION

https://nyhrc.org/form.php?fo rm_id=13

