

Darren Lande

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- Objective** To obtain an entry-level business operations position.
- Education** Stony Brook University, Stony Brook NY Grad Date: May 2013
BS, Business Management (Management & Operations) GPA: 3.63/4.00
- Study Abroad in Paris, Spring 2010
- Research**
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|---|------|
| Lean Six Sigma Practices at Lockheed Martin Corporation | 2012 |
| Lean Six Sigma Practices at Motorola Corporation | 2012 |
| Case Studies in Operations Research: Ford and Toyota Comparative Analysis | 2011 |
| Supply Chain Management and Efficiency | 2011 |
| Principles of Management and Operations – Toyota Motor Corp. | 2011 |
- Experience**
- The Travelers Companies, Inc. Jun 2012 – Aug 2012
Insurance Operations Leadership Development Program
- Gained experience in insurance principles, actuarial principles and investment management
 - Completed a capstone presentation on lean efforts at Toyota Motor Corporation
 - Analyzed financial/accounting documents and reported regularly to accounting department
- Service Delivery Group Intern, Broadridge Financial Solutions Jan 2012 – May 2011
- Worked with Call Mentoring team to manage program efficiency, recognition and reporting
 - Present service updates results on a monthly basis to senior leadership
 - Maintained databases, and contributed to monthly department newsletter
- Project Management Intern, Stony Brook Dept. of Student Life Sept 2010 – Dec 2011
- Assisted Director of Student Activities in planning and coordinating events on campus
 - Managed budget requisitions and budget spreadsheets, presented reports to Director
 - Conceived, marketed and planned guest musician concert event for office of student life
- Junior Sales Representative, Nutricap Labs Sept 2010 – Jan 2011
- Worked closely with sales team to generating new business and meet sales goals
 - Identified prospective clients and initiated contact with them
 - Kept a database of sales records and prospective clients
- Skills** MS Office Suite (Word, Excel, PowerPoint, Access, Project)
Beginner HTML and Java Programming
Understanding of Methods in Linear Programming
Fluent in French
- Community Service** *Residential Math Tutor*, Stony Brook Residential Tutoring Center, 2011
Volunteer and Coordinator, American Heart Association Heart Walk, 2010 – 2011
Volunteer, SBU Athletics Event Coordination, 2010
Member, Community Service Club, 2009 – Present
- Interests** Chess, French Cuisine, Tennis