## Managing IFR Accounts & Service Center Rates/Fees

Presented by the Accounting Office



## **Topics**

- Defining IFR accounts
- General IFR Guidelines:
  - > Fringe Benefits, Admin Overhead, Accruals, Deficits, etc.
- IFR Deposits
- IFR Allocations
- When an IFR account should be used
- How to open an IFR account

## **Topics**

- Service Center Rates/Fees
- Conference/Event Fees
- Academic Course Fees
- What reports are available
- Contacts
- Questions

### What are IFR accounts?

- Income Fund Reimbursable account
- Self-supporting accounts that support activities related to the campus' missions
- Revenue/Income is directly related to the nature of expenditures
- Cash balances are carried forward from one fiscal year to another

- Each IFR account should have one purpose and one revenue source
  - If multiple purposes, need separate IFR accounts
    - Example: Department collects student fees and collects revenue for rental of lab space
- Incurs additional charges -
  - Fringe Benefits
  - Administrative Overhead

- Need to budget for Fringe Benefits and Administrative Overhead charges
- The Office of the State Comptroller (OSC) and the Division of Budget analyze the actual fringe benefit costs on an annual basis
- After the rate is computed, OSC notifies all state agencies of the rate specific to a fiscal year and agency

	Fiscal Year 22/23	Fiscal Year 23/24
State Fringe Benefit	63.95%	67.05%
Federal Fringe Benefit	63.72%	64.45%
Overhead Assessments	15.00%	15.00%

- The Fringe Benefit rate is assessed on salary expenses (PSR)
- The IFR Administration Overhead assessment is charged on the revenue.
  - Administration Overhead rate = 15%
  - As revenue is deposited to your account, the assessment is charged. The charge is a direct reduction to your account's cash balance. It DOES NOT affect your account's allocation

#### Examples:

• IFR account will need \$50,115 in revenue to cover \$30,000 in Personnel Service (PSR):

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$30,000 PSR

$20,115 Fringe Benefits — $30,000 x 67.05%

$50,115 Total Budgeted
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\$10,000 deposit (revenue) will be assessed 15% AOH

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$ 1,500 in Administrative Overhead — $10,000 x 15% AOH
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\*\*When budgeting, it is important to keep these 2 assessments in mind so as to not run into a deficit\*\*

Key Points of Stony Brook's **IFR Deficit Policy**:

- IFR accounts should maintain positive accrued cash balances.
   The expenses charged to an IFR account should be covered by the revenue which that account takes in (self-supporting)
- Twice a year you will be required to provide IFR Accrual Data for 6/30 and 12/31 in CBM. You will be asked for your accruals (Accounts Receivable, Inventory, Liabilities, Equipment) as of 6/30 or 12/31
- After review and approval by the VP Offices, Budget and Accounting meet to review your accrual statements for reasonableness
- IFR accounts which develop cash deficits as of 6/30 will have one year to eliminate that deficit. If the deficit is not eliminated in that year the Budget Office may reduce that VP area's state allocation

## **IFR** Deposits

All deposits are made at the campus Bursar's office.

Bursar summarizes the deposits on the 15<sup>th</sup> and 31<sup>st</sup>

To view deposits in your IFR account:

- SBU Reporting\*
- SUNY BI\*
  - Only displays lump sum totals
- For details on a specific deposit, contact Bursar with the transaction number

<sup>\*</sup>Requires access from your <u>VP Coordinator</u>

- It is the allocation balance in your account which allows you to spend funds, NOT the cash balance in the account
- Your account may have plenty of cash, yet Procurement is unable to process an order
- When Procurement processes a purchase order, they make an encumbrance against your account's allocation, NOT your cash
- When requesting your account's initial allocation, your request should be based on anticipated annual revenue and expenditures. If necessary, additional allocation may be requested through your VP coordinator

Always keep in mind...

IFR accounts need <u>allocation</u> in order to <u>spend</u>, but it also needs <u>cash</u> in order for your allocation to be granted.

#### **Unspent Allocation**

- Unlike State Purpose funds, cash in your IFR accounts do not lapse
- Although the allocation is unspent, the cash balance in IFR accounts rolls forward
- The cash balance is one of the factors used to determine the account allocation for the following year

#### **Unspent Allocation**

- You may notice that unspent allocation was removed from your account
  - When IFR allocation is in short supply and projections indicate that you will not require all of your requested allocation, some may be transferred to other accounts that are short at the VP coordinator's discretion. This does not mean that your money has been taken; your cash balance is unaffected
- Should you need to request additional allocation, you will need to have the cash to backup the request. Contact your Dean or VP Office.

#### When to Use an IFR Account

An IFR account should be used whenever the activity is state funded. All activity should go through an IFR unless there is an approved exception as stated below.

- SBF (Stony Brook Foundation) account
  - Use only when the revenue is from gifts or contributions
- FSA (Faculty Student Association) account
  - Use for the benefit of individual <u>students</u>, <u>faculty or</u> <u>staff members</u> or appropriately <u>recognized organizations</u>
- RF S&F (Research Foundation Service & Facility) account
  - Use when there is an employee paid with Research funds

## How to Open an IFR Account

- Contact your <u>VP Coordinator</u>
  - Determine what the account is to be used for.
  - Complete the <u>IFR Account Request Form & IFR Allocation</u> Worksheet
  - Projected Revenue and Expenses
- Upon VP approval (and Dean/Chair approval if academic dept), the VP Coordinator will submit the forms to Accounting for processing
- Accounting will inform all interested parties once the account has been created

Departments may charge user fees (aka Rates) for the purpose of recouping costs for services being provided

If the IFR account will be for a service where you will be charging a user fee, there are additional steps involving completion of a rate worksheet to determine the rate to be charged

- Contact Dean's office/VP Coordinator for guidance and rate approval to charge internal and external users
- Rates are billed/invoiced to internal departments or third parties (external users)
- Service units must have clear bookkeeping records (invoicing, collections, usage logs, etc) for audit purposes
- Approvals are required from service center's Dean/Chair, VP area, and Accounting
- All Service Center rates MUST be approved by the University Controller PRIOR to charging the users. This is SUNY policy!

#### Complete the **Rate Worksheet** showing:

- Projected annual expenses to operate the service:
  - Personnel Costs & Fringe Benefits
  - Direct Supplies & Contracts
  - Equipment Costs
- Projected annual unit of usage (i.e. annual hours, annual # of analyses/tests, etc)
  - Actual usage should be the basis in determining projections for existing service center rates
- The Balance Sheet is to completed on an accrued basis as of a recent Month-End. This shows the financial condition of the IFR account

- Service units should contact their Deans office business personnel for guidance in completing the rate worksheet
- The VP Coordinator will submit the new account forms and rate worksheet to Accounting to create the IFR account to house the fee revenue and related costs
- Accounting will review and submit the proposed rate request to the University Controller for final approval and submit the request to the SUNY System Administration to create the IFR account
- Upon final approval, Accounting will inform you of the new account number and effective date to begin charging the internal and external rates to users

#### **Regulations**

- New Service Center rates reviewed after one year
- Existing rates reviewed every two years
  - Exceptions large increase or decrease in rates or usage, reviewed in one year
- Interim review upon request
- All Service Center user fees must be approved by the University Controller prior to charging the users

#### Regulations (cont'd)

- Internal users should only be charged for the cost of the service/product (breakeven)
- Per SUNY fee guidelines, we cannot make a profit on internal users
- External users can be charged any fee in excess of the approved minimum external fee (internal fee plus overhead). Encouraged to be competitive but should not undercut rates offered in the market

#### Regulations (cont'd)

The Account Director must keep a log of all activity of the service center IFR account (including expenses, P.O.s, annual usage and surplus)

Information in the logs may be required during the campus rate review process

If there is revenue from external users, a log must be kept for Excess Revenue from External sources

- Surplus = Revenue collected in excess of the minimum external rate
  - Minimum External rate = Internal rate plus AOH (Breakeven point)

Refer to Service Center Guidelines in the <u>Accounting Website</u>

## Other Types of Fees

#### Conferences & Events Fees

- Fees charged to attendees for university conferences or events (example: Registration fees)
- Normally treated as external revenue
- Collaborate with Dean and VP Offices to complete a Conference Budget worksheet and determine if a new IFR account is needed
- Visit the <u>Conference guidelines</u> on the Accounting website

## Other Types of Fees

#### **Academic Course Fees**

- Fees charged by the Bursar to students to recoup extraordinary costs for credit bearing courses
  - Examples: Lab and supply fees, field trip fees, equipment usage fees, project fees, etc.
- Requires both Campus and SUNY finance office approval
  - Formal proposal package required to include detailed justifications, itemized costs, and Chair, Dean, and various VP approvals
  - Submission deadlines
  - Collaborate with Dean and VP Offices to ensure all conditions are met prior to submission to the Accounting office
- Visit the <u>Course Fee Guidelines</u> on the Accounting website

## Reports Available

#### ► SUNY BI

 Basic training on navigating SUNY BI can be found <u>here</u>

#### ▶ SBU Reporting

 Basic training on navigating SBU Reporting can be found <u>here</u>

For access contact your **VP Coordinator** 

#### Web Links

For helpful financial resources please visit the Accounting website: <a href="https://www.stonybrook.edu/accounting/">www.stonybrook.edu/accounting/</a>

- ► IFR Forms, Worksheets, Templates
  - Account Request Forms, IFR Policy & Procedure Manual, Allocation Worksheets, Rate Worksheets, etc.
- Allocation and Expenditure Object codes
- State Transfer Templates
  - Expense Journal Transfers, Payroll Transfers, Allocation Transfers, Revenue Transfers)
- Material and Services Requisition Form (MSR)
- FAQ 26

## **Accounting Office Contacts**

Accounting Office 2-6040

Sara Lehmann, Director of Accounting & Financial Management Guneeta Jaspal, Manager of State Expenditures

#### **Expenditure Team Contacts:**

Andrew Glascodine Brian Lellis Erica Manfredi Jhovanna Erazo Libya Williams Lolita Sung Wendy Ciaravino

## Guide to Problem Resolution

BUDGET	2-6090	ALLOCATIONS - FORM 1 ALLOCATIONS - INTERCHANGE BUDGET INQUIRIES
ACCOUNTING	2-6040	JOURNAL ENTRIES ALLOCATION CHANGES
PROCUREMENT	2-6010	REQUISITIONS, PURCHASE ORDERS VOUCHERS VENDOR CALLS
BURSAR	2-9316	CASH RECEIPT INQUIRIES (IFR COLLECTION ANALYSIS)
PAYROLL	2-6180	WAGES, OVERTIME, STANDBY AND LOCATION PAY
HR	2-6140	APPOINTMENT DISCREPANCIES

## Thank You!



# Questions ?