BUSINESS MANAGEMENT MAJOR
PRE-CLEARANCE CHECKLIST- FALL 2016
For Students who declared Business Management after March 2016

MAT 122/123 (pre-requisite for ECO 108, BUS 215, BUS 220) (QPS)

A. Core Courses
- BUS 115 Intro. to Business for Business Majors *
- ACC 210 Financial Accounting *
- BUS 215 Intro. to Business Statistics*
- BUS 220 Intro. to Decision Sciences* (STEM+)
- BUS 301 Business Communications (SPK, WRTD)
- BUS 326 Organizational Behavior*
- BUS 330 Principles of Finance* OR ECO 389 Corporate Finance
- BUS 346 Operations Management *
- BUS 348 Principles of Marketing *
- BUS 353 Entrepreneurship* OR BUS 383 Social Entrepreneurship* OR BUS 441 Business Strategy*
- BUS 446 Business Ethics through Film OR BUS 447 Business Ethics* (CER, SPK, WRTD)
- ECO 108 Intro. to Economics* (SBS)

B. Upper Division Writing Requirement
Satisfied after successfully completing BUS 301.

C. Declare an Area of Specialization
Choose one specialization from the following areas and take the prescribed courses:** Please note, a course can be completed for only one area of specialization in the business major program**

Accounting **Please note, the Accounting Minor will substitute for the specialization area.
Required:
- ACC 214 Managerial Cost Analysis and Applications*
- ACC 310 Intermediate Accounting I*
- ACC 311 Federal Income Taxation I*

Select one from the following:
- ACC 313 Intermediate Accounting II*
- ACC 314 Federal Income Taxation II*
- ACC 315 Accounting for the Small Business Entrepreneur*
- ACC 400 External Auditing*
- BUS 488 Business Internship (EXP+)

Entrepreneurship (Advisory pre-requisite BUS 353 or BUS 383)
Select one from the following:
- BUS 364: How to Build a Start-Up* (EXP+)
- BUS 369: New Product Development*
- BUS 488 Business Internship (EXP+)

Select one from the following:
- BUS 399: Intellectual Property Strategy*
- BUS 401: Negotiation Workshop*

Select one from the following:
- BUS 331: International Finance*
- BUS 332: Entrepreneurial Finance*
- BUS 336: Mergers & Acquisitions*

The following Strategy Course is required:
- BUS 337 Entrepreneurship Across Countries*

Finance
Select four from the following:
- BUS 331 International Finance*
- BUS 332 Entrepreneurial Finance*
- BUS 336 Mergers & Acquisitions*
- BUS 355 Investment Analysis*
- BUS 356 Financial Engineering*
- BUS 365 Financial Management* (ESI)
- BUS 366 Money and Institutions* OR ECO 360 Money & Banking
- BUS 383 Public Finance
- BUS 468 Risk Arbitrage*
- BUS 488 Business Internship (EXP+)

Student Name ____________________________
ID: ____________________________

International Business (students are encouraged to complete one or more courses abroad)
Required:
- BUS 337 Entrepreneurship Across Countries*
- BUS 331 International Finance*
- BUS 362 International Marketing*
- BUS 440 International Business*
- BUS 488 Business Internship (EXP+)

Marketing
Required:
- BUS 358 Marketing Research* (ESI)
- BUS 359 Consumer Behavior*
- BUS 448 Marketing Strategy*

Select one from the following:
- BUS 302 Social Media Marketing Strategy*
- BUS 334 Consumer Advertising & Promotion*
- BUS 335 Business Advertising & Promotion*
- BUS 337 Principles of Sales*
- BUS 360 Business Marketing*
- BUS 361 Retail Management*
- BUS 362 International Marketing*
- BUS 363 Brand Management*
- BUS 369 Marketing of New Products*
- BUS 488 Business Internship (EXP+)

Management & Operations
Required:
- BUS 340 Information Systems in Management *

Select three from the following:
- BUS 364 How to Build a Start-Up*
- BUS 370 Lean Practices in Operations*
- BUS 371 Supply Chain Management*
- BUS 372 Quality Management*
- BUS 393 Principles of Project Management*
- BUS 488 Business Internship (EXP+)

MINIMUM GRADE REQUIREMENT
All students who are admitted into the business major must complete all courses marked with a " * " with a grade of C or higher in order to satisfy the requirements for the business major. All courses must be taken for letter grades.

Please note the prerequisites before registering for your classes. These are available online in the undergraduate bulletin, as well as in OSS.

GRADUATION CLEARANCE
This checklist summarizes your major/minor degree requirements. Please consult the Undergraduate Bulletin that was in place when you declared your major/minor for the official list of major/minor requirements. For details, visit http://sb.cc.stonybrook.edu/bulletin/current/archives.php. This checklist indicates ONLY what is required for your major or minor, and does not confirm completion of the University’s general education, upper-division, and total credit requirements. Please consult with the appropriate academic advising unit to review the remaining graduation requirements. For general advising, visit http://www.stonybrook.edu/sb/academichelp.shtml.

For transfer students only: The maximum amount of credits transferred into the major is 21 credits. Of the 21 credits, only 6 credits can be used to fulfill an area of specialization.