BUSINESS MANAGEMENT MAJOR
PRE-CLEARANCE CHECKLIST- FALL 2016
For Students who declared Business Management after March 2016

__ MAT 122/123 (pre-requisite for ECO 108, BUS 215, BUS 220) (QPS)

A. Core Courses
___ BUS 115 Intro. to Business for Business Majors *
___ ACC 210 Financial Accounting *
___ BUS 215 Intro. to Business Statistics *
___ BUS 220 Intro. to Decision Sciences* (STEM+)
___ BUS 301 Business Communications (SPK, WRTD)
___ BUS 326 Organizational Behavior *
___ BUS 330 Principles of Finance* OR ECO 389 Corporate Finance
___ BUS 346 Operations Management *
___ BUS 348 Principles of Marketing *
___ BUS 353 Entrepreneurship* OR BUS 383 Social Entrepreneurship* OR BUS 441 Business Strategy *
___ BUS 446 Business Ethics through Film OR BUS 447 Business Ethics *(CER, SPK, WRTD) OR ECO 108 Intro. to Economics* (SBS)

B. Upper Division Writing Requirement
Satisfied after successfully completing BUS 301.

C. Declare an Area of Specialization

Choose one specialization from the following areas and take the prescribed courses:

Accounting
Required:
___ ACC 214 Managerial Cost Analysis and Applications*
___ ACC 310 Intermediate Accounting I*
___ ACC 311 Federal Income Taxation I*

Select one from the following:
___ ACC 313 Intermediate Accounting II*
___ ACC 314 Federal Income Taxation II*
___ ACC 315 Accounting for the Small Business Entrepreneur*
___ ACC 400 External Auditing*
___ BUS 488 Business Internship (EXP+)

Entrepreneurship (Advisory pre-requisite BUS 353 or BUS 383)
Select one from the following:
___ BUS 364: How to Build a Start-Up* (EXP+)
___ BUS 369: New Product Development*
___ BUS 488 Business Internship (EXP+)

Select one from the following:
___ BUS 399: Intellectual Property Strategy*
___ BUS 401: Negotiation Workshop*

Select one from the following:
___ BUS 331: International Finance*
___ BUS 332: Entrepreneurial Finance*
___ BUS 336: Mergers & Acquisitions*

The following Strategy Course is required:
___ BUS 337 Entrepreneurship Across Countries*

Finance
Select four from the following:
___ BUS 331 International Finance*
___ BUS 332 Entrepreneurial Finance*
___ BUS 336 Mergers & Acquisitions*
___ BUS 355 Investment Analysis*
___ BUS 356 Financial Engineering*
___ BUS 365 Financial Management* (ESI)
___ BUS 366 Money and Institutions* OR ECO 360 Money & Banking
___ ECO 383 Public Finance
___ BUS 468 Risk Arbitrage*
___ BUS 488 Business Internship (EXP+)

Student Name ___________________________________________
ID: ________________________________

International Business (students are encouraged to complete one or more courses abroad)
Required:
___ BUS 337 Entrepreneurship Across Countries*
___ BUS 331 International Finance*
___ BUS 362 International Marketing*
___ BUS 440 International Business*
___ BUS 488 Business Internship (EXP+)

Marketing
Required:
___ BUS 358 Marketing Research* (ESI)
___ BUS 359 Consumer Behavior*
___ BUS 448 Marketing Strategy*

Select one from the following:
___ BUS 302 Social Media Marketing Strategy*
___ BUS 334 Consumer Advertising & Promotion*
___ BUS 335 Business Advertising & Promotion*
___ BUS 357 Principles of Sales*
___ BUS 360 Business Marketing*
___ BUS 361 Retail Management*
___ BUS 362 International Marketing*
___ BUS 363 Brand Management*
___ BUS 369 Marketing of New Products*
___ BUS 488 Business Internship (EXP+)

Management & Operations
Required:
___ BUS 340 Information Systems in Management *
Select three from the following:
___ BUS 364: How to Build a Start-Up*
___ BUS 370 Lean Practices in Operations*
___ BUS 371 Supply Chain Management*
___ BUS 372 Quality Management*
___ BUS 393 Principles of Project Management*
___ BUS 488 Business Internship (EXP+)

MINIMUM GRADE REQUIREMENT
All students who are admitted into the business major must complete all courses marked with a " * " with a grade of C or higher in order to satisfy the requirements for the business major. All courses must be taken for letter grades.

Please note the prerequisites before registering for your classes. These are available online in the undergraduate bulletin, as well as in OSS.

GRADUATION CLEARANCE
This checklist summarizes your major/minor degree requirements. Please consult the Undergraduate Bulletin that was in place when you declared your major/minor for the official list of major/minor requirements. For details, visit http://sb.cc.stonybrook.edu/bulletin/current/archives.php. This checklist indicates ONLY what is required for your major or minor, and does not confirm completion of the University’s general education, upper-division, and total credit requirements. Please consult with the appropriate academic advising unit to review the remaining graduation requirements. For general advising, visit http://www.stonybrook.edu/sb/academichelp.shtml.

For transfer students only: The maximum amount of credits transferred into the major is 21 credits. Of the 21 credits, only 6 credits can be used to fulfill an area of specialization.