More Upcoming COB Events Include:

11/2 ACCOUNTING SOCIETY WELCOMES ERNST & YOUNG
1:00 pm HARRIMAN 108

11/2 STUDY ABROAD IN GREECE INFORMATION SESSION
1:00 pm HARRIMAN 304

11/3 ENTREPRENEURS EDGE in the SAC
Join a very special evening as father and son business leaders Stanley Bergman, CEO of Henry Schein and Eddie Bergman, President IDS, are interviewed by Joe Campolo, Chairman of Protegrity Advisors, about global business, corporate social responsibility and social entrepreneurship.
6:00 pm–Reception • 7:00 pm–Lecture
Please register through stonybrook.edu/business

11/9 ACCOUNTING SOCIETY WELCOMES COHN REZNICK
1:00 pm HARRIMAN 108

11/9 MBA ASSOCIATION WELCOMES SMALL BUSINESS DEVELOPMENT CENTER
1:00 pm HARRIMAN 111

11/9 WOLFIE TANK PITCH CONTEST
5:00 pm CHARLES B. WANG CENTER

11/16 ACCOUNTING SOCIETY WELCOMES BECKER CPA AND ROGER CPA
1:00 pm HARRIMAN 108

11/16 STUDY ABROAD IN GREECE INFORMATION SESSION - VIRTUAL
7:00 to 8:00 pm SBUGreece.Info

11/17 STUDY ABROAD IN GREECE INFORMATION SESSION
1:00 pm FREY HALL ROOM 224

11/29 START SMART NEGOTIATION SKILLS WORKSHOP FOR WOMEN
5:00 to 7:00 pm SAC 303

Women working full time in the United States typically are paid just 80 percent of what white men are paid, a gap of 20 percent — and it’s even worse for women of color. Through an educational program of AAUW we are fighting to close the pay gap, one workshop at a time.
Please register through Handshake

COMPANY INSIDERS’ ADVICE:
Landing Your Next Internship or Job
Tuesday, November 1, 2016
6:30 - 8:00 PM
The LDS Center

Hosted by:
The Stony Brook University College of Business
The Stony Brook University Career Center

Special Thanks To:
Prof. Shane Higuera
Co-Coordinator of the COB Student Internship Program

Prof. Colleen McKean
Co-Coordinator of the COB Student Internship Program
Welcome to The Second Annual Meet the Recruiters Panel Discussion: Company Insiders’ Advice—Landing Your Next Internship or Job

The Meet the Recruiters Panel Discussion is an event that is designed to help students interested in finding internships and full time jobs by providing them with insight directly from recruiters at top firms in our area. The event will be a moderated discussion about what students should be doing now to prepare for their internship/job search, as well as how to make the most of their internships. Students will hear from the experts—executives from Canon, GEICO, Henry Schein, Rainmaker Media Solutions, and KPMG—all leading organizations in the metro New York area. You’ll hear from each expert on several topics and we’ll leave room at the end for students to ask questions.

Our event starts at 6:30 pm in the LDS Center. Be sure to arrive early to check in and find a seat. We expect about 300 students. Please note, you do not need to dress in business attire. Dress comfortably but neat. Please be sure to put your phone away at the event and give our guests your full attention.

Panelists

Below are short bios of each panelist. We will not be making copies of this handout, so if you’d like to have it with you at the event, be sure to make your own copy.

**Tatiana Rachel Cruz, Canon U.S.A.**
Tatiana joined the Canon family in Melville in January 2015 as a HR Strategy and Planning Specialist, where she was responsible for updating and maintaining the Employee Handbook and HR policies, while ensuring best practices and employment law compliance. In August 2015, she joined the University Relations team where she is now responsible for designing and implementing a comprehensive university attraction and recruitment strategy. This includes building and maintaining innovative and strategic partnerships at universities, facilitating recruiting activities, and managing diversity initiatives with the summer internship, co-op, job shadowing, and mentor programs, as well as building Canon’s brand awareness on campus.

**Rick Mescallado, Rainmaker Media Solutions**
Rick is the Chief Operating Officer of Rainmaker Media Solutions and fully understands the value of a skill set based upon experience. The daily operations of a full service Digital Marketing firm keeps things interesting and no one day’s problems are ever similar to the next. Rick’s diverse career has provided him with the tools to not only manage these problems in an efficient manner but also to learn from them. His vocational history traverses through multiple retail positions, customer service based firms, and business ownership.

**Jeannie Toscano, GEICO**
Jeannie has been with GEICO in Woodbury, NY for more than 30 years and like to say she has had 2 careers there. Her current role as the Regional College Recruiter has definitely been the most rewarding. When she initially started, GEICO did not have the Management Development Programs currently offered, so she started in a clerical position and moved to New Business Underwriting as an Underwriter and then an Assistant Supervisor. While she was raising her children she worked part time evenings in Customer Service and since then has had rotations in Sales, Claims and Human Resources.

**Kelly Blennau, KPMG LLP**
Kelly is an Audit Senior Manager and the manager in charge of recruiting for KPMG’s Long Island office in Melville. She has more than 7 years of experience providing financial statement audit and audit of internal control services to clients primarily in technology and manufacturing industries and has served as the manager in charge of recruiting since January 2016.

**Paul Martinez, Henry Schein, Inc.**
Paul has over 20 years of Talent Acquisition and Human Resources experience and has been with Henry Schein Incorporated for almost six years. Paul is currently responsible for identifying top talent at all levels for Henry Schein’s world headquarters in Melville, as well as being one of the leaders for Henry Schein’s summer intern and enrichment program.